

# Rescuing Children



## MISSION OF MERCY Fiscal Year 2007 Annual Report



*Rescuing Forgotten Children, with Jesus' Love*

[missionofmercy.org](http://missionofmercy.org)

Dear Friends in Christ,

You don't have to look very far to see how desperate conditions are for many children around the world. If you watch television, read a newspaper, or listen to the radio, you can't escape it. At Mission of Mercy, we are dedicated to providing hope for the hopeless.

Together, we were able to carry out some incredible ministry in our fiscal year ending September 30, 2007:

- The number of children sponsored increased by 4.5%.
- We were reaching out to over 36,000 children in 22 countries by the end of our fiscal year.
- We increased the percentage of expenditures going directly to ministry purposes to 81% by focusing on efficiency and effectiveness.

Our ministry to children in need could not happen without you. Your faithful giving enables us to share the hope of Christ with children that would otherwise be forgotten.

As we move forward in 2008, it is our passion to serve even more children and to provide you with the tools to stay more closely connected to the child you sponsor. Because we believe that God asks nothing less than our best, we will strive for excellence in ministry. And in the end, together we'll make a difference for children who are precious in His sight.

Thank you for being a faithful friend and partner with us in sharing the love of Christ around the world. With your help, we can continue reaching out to meet the physical, emotional, and spiritual needs of His children.

Warmly in Christ,



Mark Pluimer  
President



Our ministry  
to forgotten children  
couldn't happen  
without you!

## Statements of Financial Position

September 30, 2007

(With Summarized Financial Information for the Year Ended September 30, 2006)

Assets	2007	2006
Cash and cash equivalents	\$ 583,294	\$ 706,251
Receivables	61,930	4,984
Investments	2,741,495	2,518,536
Furniture and equipment, net	1,157,539	1,250,038
Other assets	124,033	176,056
Total assets	<u>\$ 4,668,291</u>	<u>\$ 4,655,865</u>
<b>Liabilities and Net Assets</b>		
<b>Current Liabilities</b>		
Accounts payable		
Related parties	\$ 103,803	\$ 430,340
Other	107,231	59,140
Accrued liabilities	168,634	120,275
Gift annuities payable	25,459	88,405
Total current liabilities	<u>405,127</u>	<u>698,160</u>
<b>Net Assets</b>		
Unrestricted	1,347,056	962,485
Temporarily restricted	2,900,433	2,979,545
Permanently restricted	15,675	15,675
Total net assets	<u>4,263,164</u>	<u>3,957,705</u>
Total current liabilities and net assets	<u>\$ 4,668,291</u>	<u>\$ 4,655,865</u>

NOTE: This report is a summary of the financial activities for fiscal year 2007. Please visit [www.missionofmercy.org/financial](http://www.missionofmercy.org/financial) to see the full auditor's report, or call to request a printed copy.

# Statements of Activities

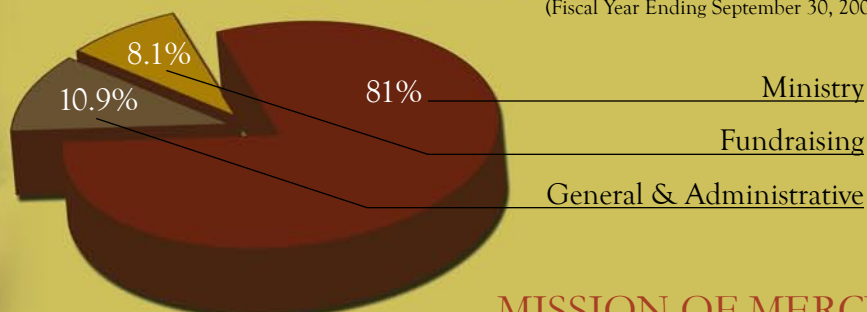
Year Ended September 30, 2007

(With Summarized Financial Information for the Year Ended September 30, 2006)

	Unrestricted	Temporarily Restricted	Permanently Restricted	2007 Total	2006 Total
<b>Revenues, Gains and Other Support</b>					
Contributions					
General	\$ 2,766,594	\$ 10,131,814	\$ —	\$ 12,898,408	\$12,339,969
Bethesda Ministries	279,606	134,874	—	414,480	572,061
Interest and dividends	43,730	—	—	43,730	34,098
Realized and unrealized gains on investments, net	347,655	—	—	347,655	221,508
Other revenue	3	—	—	3	373
Satisfaction of program restrictions	<u>10,345,800</u>	<u>(10,345,800)</u>	<u>—</u>	<u>—</u>	<u>—</u>
Total revenues, gains and other support	<u>13,783,388</u>	<u>(79,112)</u>	<u>—</u>	<u>13,704,276</u>	<u>13,168,009</u>
<b>Expenses</b>					
Program services					
Child ministries	9,990,189	—	—	9,990,189	9,947,902
Humanitarian and relief	135,836	—	—	135,836	280,834
Child health intervention	300,565	—	—	300,565	107,460
Higher education and vocational training	32,836	—	—	32,836	46,201
Sponsor/donor ministries	389,660	—	—	389,660	356,519
Total program services	<u>10,849,086</u>	<u>—</u>	<u>—</u>	<u>10,849,086</u>	<u>10,738,916</u>
Supporting services					
General and administrative	1,766,070	—	—	1,766,070	1,604,379
Promotion and development	1,545,821	—	—	1,545,821	1,767,206
Less supporting services subsidized by Bethesda Ministries	<u>(762,160)</u>	<u>—</u>	<u>—</u>	<u>(762,160)</u>	<u>(455,315)</u>
Total supporting services	<u>2,549,731</u>	<u>—</u>	<u>—</u>	<u>2,549,731</u>	<u>2,916,270</u>
Total expenses	<u>13,398,817</u>	<u>—</u>	<u>—</u>	<u>13,398,817</u>	<u>13,655,186</u>
<b>Change in Net Assets</b>	<u>384,571</u>	<u>(79,112)</u>	<u>—</u>	<u>305,459</u>	<u>(487,177)</u>
<b>Net Assets, Beginning of Year</b>	962,485	2,979,545	15,675	3,957,705	4,495,572
<b>Transfer of Permanently Restricted Net Assets to Unrelated Organization</b>	<u>—</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>(50,690)</u>
<b>Net Assets, End of Year</b>	<u>\$ 1,347,056</u>	<u>\$ 2,900,433</u>	<u>\$ 15,675</u>	<u>\$ 4,263,164</u>	<u>\$ 3,957,705</u>

## How Your Gifts Were Used in 2007

(Fiscal Year Ending September 30, 2007)



**MISSION OF MERCY**  
(A Division of Bethesda Ministries)

## Schedule of Functional Expenses

Year Ended September 30, 2007

	Program Services		Supporting Services		
	Total	General and Administrative	Promotion and Development	Total	Total Expenses
Direct payment to ministries	\$ 8,953,887	\$ —	\$ —	\$ —	\$ 8,953,887
Salaries and labor	962,852	519,600	527,548	1,047,148	2,010,000
Payroll taxes	37,441	34,246	28,195	62,441	99,882
Benefits	60,109	54,198	50,177	104,375	164,484
Travel and entertainment	172,083	31,263	88,455	119,718	291,801
Informational materials	2,288	161,842	50,797	212,639	214,927
Printing and publications	11,794	—	112,715	112,715	124,509
Special events	—	—	263,769	263,769	263,769
Conference and education	7,967	1,379	805	2,184	10,151
Promotion and advertising	976	309	176,632	176,941	177,917
Computer services	2,174	271,534	11	271,545	273,719
Telephone	25,816	11,366	4,522	15,888	41,704
Postage	69,808	50,688	19,689	70,377	140,185
Supplies and materials	93,429	21,035	17,039	38,074	131,503
Building rent and maintenance	6,335	130,222	—	130,222	136,557
Depreciation and amortization	—	191,673	—	191,673	191,673
Insurance	—	10,168	—	10,168	10,168
Professional and other fees	442,074	25,337	205,392	230,729	672,803
Legal	—	14,659	—	14,659	14,659
Finance and accounting	—	120,105	—	120,105	120,105
Bank fees	—	112,956	—	112,956	112,956
Other	53	3,490	75	3,565	3,618
	<u>10,849,086</u>	<u>1,766,070</u>	<u>1,545,821</u>	<u>3,311,891</u>	<u>14,160,977</u>
Less Bethesda subsidy	—	(300,000)	(462,160)	(762,160)	(762,160)
	<u>\$ 10,849,086</u>	<u>\$ 1,466,070</u>	<u>\$ 1,083,661</u>	<u>\$ 2,594,731</u>	<u>\$ 13,398,817</u>

*Please visit the Mission of Mercy website for more detail.*



*A higher standard.  
A higher purpose.*

P.O. Box 62600 • Colorado Springs, CO 80962 • 800.864.0200 • [www.missionofmercy.org](http://www.missionofmercy.org)

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Vice President

**Dale Turner**  
Vice President

**Mark Pluimer**  
Director

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**Dale Beggs**  
**Don Christensen**  
**Beth Grant**  
**Mark Pluimer**  
**Dana Rasic**  
**Dale Turner**

## Sponsorship Works



Heshani, age 16, is from an extremely challenged family living in Sri Lanka. She lives with many hardships; her father is a day laborer earning less than \$20 per month. Despite the challenges, Heshani arrives excitedly to her Mission of Mercy school each day.

Recently, Heshani took her secondary level examination required by the government, and scored the highest in her village. Her parents were so thankful for the support she received from the Mission of Mercy program. Heshani dreams of one day going to nursing school. She has a strong faith in Christ and demonstrates leadership skills by helping other children in the project.

Because a sponsor has come along side Heshani, she will likely realize her dream of becoming a nurse. Only God knows how many lives she will impact. One thing that Heshani will tell you for sure is that without Mission of Mercy, she would not be where she is today. Yes, sponsorship works!