



Does sponsorship make a difference?

It did to Hiwot. Just eight years old when she was registered in the One Child Matters program in Addis Ababa, Ethiopia, Hiwot's life was transformed forever thanks to the love and care she experienced at the center and the powerful prayers of her sponsor.

Her gratitude was so evident, we asked her to share her story with all of our sponsors and donors. Today, Hiwot has a bright future, and her heart for God continues to grow. Take a few moments and learn more about how sponsorship continues to shape Hiwot's life and watch her story online: [www.onechildmatters.org/myimpact](http://www.onechildmatters.org/myimpact).

## Schedule of Functional Expenses (Condensed)

Year ended September 30, 2013

	Program Services	Supporting Services			Total Expenses
	Total	General & Administrative	Promotion & Development	Total	
Direct payments and assistance to ministries	\$ 7,804,083	\$ —	\$ —	\$ —	\$ 7,804,083
Salaries and labor	1,594,067	423,751	562,933	986,684	2,580,751
Payroll taxes	78,227	26,284	41,891	68,175	146,402
Benefits	191,171	72,486	70,020	142,506	333,677
Travel and entertainment	657,807	42,527	121,899	164,426	822,233
Informational materials	450	82,467	5,453	87,920	88,370
Printing and publications	16,274	7,074	42,396	49,470	65,744
Conference and education	29,383	1,074	243	1,317	30,700
Promotion and advertising	4,263	—	148,212	148,212	152,475
Computer services	207,171	87,360	14,954	102,314	309,485
Telephone	42,153	15,792	6,492	22,284	64,437
Postage	159,739	135,269	29,994	165,263	325,002
Supplies and materials	188,952	64,270	41,604	105,874	294,826
Building rent and maintenance	114,037	43,280	47,288	90,568	204,605
Depreciation and amortization	134,760	139,519	58,795	198,314	333,074
General Taxes	(64)	678	—	678	614
Insurance	3,949	12,386	1,553	13,939	17,888
Professional and other fees	207,303	23,788	200,396	224,184	431,487
Legal	22,743	7,317	—	7,317	30,060
Finance and accounting	4,900	200,243	505	200,748	205,648
Bank fees	3,211	180,790	—	180,790	184,001
Other	2,010	13,068	6,017	19,085	21,095
	11,466,589	1,579,423	1,400,645	2,980,068	14,446,657
Less Bethesda subsidy	—	(221,815)	(188,185)	(410,000)	(410,000)
	<u>\$ 11,466,589</u>	<u>\$ 1,357,608</u>	<u>\$ 1,212,460</u>	<u>\$ 2,570,068</u>	<u>\$ 14,036,657</u>



# ONE CHILD MATTERS

hope. truth. life. love. mercy.

Annual Report  
Fiscal Year 2013

hope.  
truth.  
life.  
love.  
mercy.



The power of education witnessed through encouraging letters **Write your child through My Account**

Hundreds meet their children on 20+ mission trips **2,789 patients treated by Medical Mercy**

Typhoon relief in the Philippines—Philippines Child Rescue Home alumni responding by volunteering

More church partnerships than ever, leading us into Nicaragua **Disaster Relief in India**

Antony in Kenya shares about his sponsors **Hiwot shares about how sponsorship changed her life**

## YOUR 2013 IMPACT

You are changing the world. Thank you for your continued support!



CONNECT with us!

[www.onechildmatters.org](http://www.onechildmatters.org)  
[facebook.com/onechildmatters](https://facebook.com/onechildmatters)  
[@onechildmatters](https://twitter.com/onechildmatters)  
[www.onechildmattersblog.org](http://www.onechildmattersblog.org)



# LETTER FROM *Mark* Global impact, one child at a time.

If we could define the last year in one word, it would be partnership. We can reach out to 40,000 children in 16 countries because of the commitment individual sponsors make on behalf of a child in need.

2013 was a year in which partnerships grew stronger than ever. One Child Matters is partnering with even more U.S. churches than before. These Partnerships for Mercy enabled us to open programs in Nicaragua, reaching more of the poorest children in Latin America.

God has moved in our hearts and others' to join together for the good of children living in poverty. When Super Typhoon Haiyan devastated the Philippines, our partnership with Convoy of Hope ensured we could respond to the needs of the children affected right away. Our partners in another area of the Philippines organized medical clinics, which were staffed by girls who had graduated from the Philippines Child Rescue Home. With your help, victims of sex trafficking become victors and volunteers to help others – praise God!

With your help, we continually work to improve the health and educational opportunities for children in our programs. Medical Mercy treated almost 2,800 patients in 2013, training staff to continue the crucial health screenings that can change a child's life.

That's what your partnership helps us do – change a child's life forever. Thank you for helping us bring hope, truth, life, love, and mercy to children in Jesus' name!

Because One Child Matters,



Mark Pluimer  
President



Note: This report is a summary of the financial activities for the fiscal year 2013. Please visit [www.onechildmatters.org/financial](http://www.onechildmatters.org/financial) to see the full auditor's report, or call to request a printed copy.

## Statements of Activities

Year ended September 30, 2013

(With summarized financial information for year ended September 30, 2012)

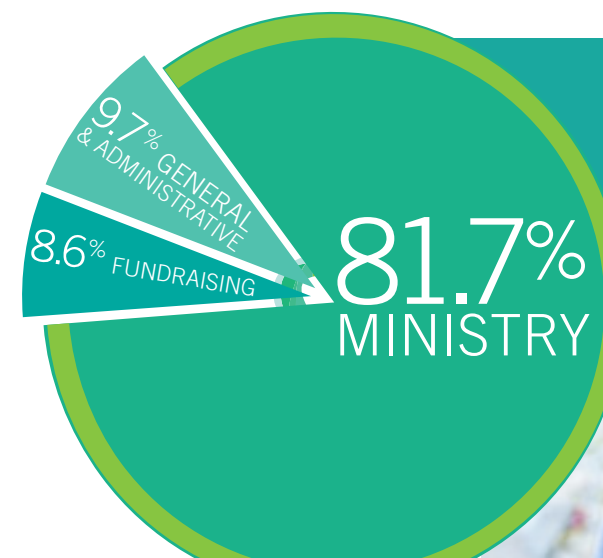
	Unrestricted	Temporarily Restricted	Permanently Restricted	2013 Total	2012 Total
<b>Revenues, Gains and Other Support</b>					
Contributions					
General	\$ 2,570,978	\$ 10,898,405	\$ —	\$ 13,469,383	\$ 14,424,275
Bethesda Ministries	10,197	—	—	10,197	2,559
Interest and dividends	55,252	—	—	55,252	48,600
Realized and unrealized gains (losses) on investments, net	(26,739)	—	—	(26,739)	89,809
Satisfaction of program restrictions	11,069,553	(11,069,553)	—	—	—
<b>Total revenues, gains and other support</b>	<b>13,679,241</b>	<b>(171,148)</b>	<b>—</b>	<b>13,508,093</b>	<b>14,565,243</b>
<b>Expenses</b>					
Program services					
Child ministries	10,361,034	—	—	10,361,034	11,223,253
Humanitarian and relief	38,327	—	—	38,327	52,407
Medical Mercy	324,550	—	—	324,550	344,609
Higher education and vocational training	15,812	—	—	15,812	28,748
Teaching/advocacy ministries	233,355	—	—	233,355	226,806
Mission trips	493,511	—	—	493,511	484,415
<b>Total program services</b>	<b>11,466,589</b>	<b>—</b>	<b>—</b>	<b>11,466,589</b>	<b>12,360,238</b>
Supporting services					
General and administrative	1,579,423	—	—	1,579,423	1,521,192
Promotion and development	1,400,645	—	—	1,400,645	1,178,786
Less supporting services subsidized by Bethesda Ministries	(410,000)	—	—	(410,000)	(300,000)
<b>Total supporting services</b>	<b>2,570,068</b>	<b>—</b>	<b>—</b>	<b>2,570,068</b>	<b>2,399,978</b>
<b>Total expenses</b>	<b>14,036,657</b>	<b>—</b>	<b>—</b>	<b>14,036,657</b>	<b>14,760,216</b>
<b>Change in Net Assets</b>	<b>(357,416)</b>	<b>(171,148)</b>	<b>—</b>	<b>(528,564)</b>	<b>(194,973)</b>
<b>Net Assets, Beginning of Year</b>	<b>1,904,715</b>	<b>1,387,519</b>	<b>15,675</b>	<b>3,307,909</b>	<b>3,502,882</b>
<b>Net Assets, End of Year</b>	<b>\$ 1,547,299</b>	<b>\$ 1,216,371</b>	<b>\$ 15,675</b>	<b>\$ 2,779,345</b>	<b>\$ 3,307,909</b>

## Statements of Financial Position

Year ended September 30, 2013

(With summarized financial information for year ended September 30, 2012)

	2013	2012
<b>Assets</b>		
Cash and cash equivalents	\$ 665,716	\$ 1,156,194
Receivables		
Related parties	—	—
Other	124,292	141,741
Investments	1,313,051	1,290,029
Furniture, equipment and software, net	1,143,235	1,157,282
Other assets	79,952	61,305
<b>Total assets</b>	<b>\$ 3,326,246</b>	<b>\$ 3,807,271</b>
<b>Liabilities and Net Assets</b>		
<b>Liabilities</b>		
Accounts payable		
Related parties	\$ 69,300	\$ 76,248
Other	179,337	162,527
Accrued liabilities	298,264	260,587
<b>Total liabilities</b>	<b>546,901</b>	<b>499,362</b>
<b>Net Assets</b>		
Unrestricted	1,547,299	1,904,715
Temporarily restricted	1,216,371	1,387,519
Permanently restricted	15,675	15,675
<b>Total net assets</b>	<b>2,779,345</b>	<b>3,307,909</b>
<b>Total liabilities and net assets</b>	<b>\$ 3,326,246</b>	<b>\$ 3,807,271</b>



## How your gifts were used in 2013

Based on total expenses for the fiscal year ended September 30, 2013



## Board Members

**Dana Rasic**  
Chairman, CEO

**Nathan Merrill**  
Treasurer, Secretary

**Larry Smith**  
Vice President

**Mark Pluimer**  
Vice President

**Dan Vagle**  
Director

**Lyle Arent**  
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**Don Beard**  
Director

**Don Morgan**  
Director

**Dale Turner**  
Director



A higher standard.  
A higher purpose.



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